



QUARTERLY PROGRESS REPORT

July 1, 2013 – September 30, 2013

Submitted To: Amanda Jacobs, Economic Development Manager

By: Dave Perry, President/CEO

In accordance with Resolution No. (R) 13-41

A. Tourism, Visitors Services and General Information

The Greater Oro Valley Chamber of Commerce has provided tourism and visitor’s services and information to Town residents and seasonal tourists and anyone indicating an interest in locating a business or residence in the Town over the past three months. Below is data on activity that the Chamber has addressed through this quarter:

Category	July 2013	August 2013	Sept. 2013	Total
1. Business Retention Site Visits	2	1	1	4
2. OV Dollars Distribution	1	9	0	10
3. Ribbon Cuttings	1	1	0	2
4. Chamber breakfasts, luncheons and mixers	9	10	80	99
5. Relocation Packages	4	9	4	17

1. The Chamber President and/or staff attended Business Retention Site Visits with the following businesses: Office Max, Vistoso Memorial Chapel, University of Arizona Bio5 Oro Valley and Big Lots. Additionally, the Chamber President worked with Owen Gue at The Cycling House in an attempt to resolve permitting and retention issues. The Chamber also assisted Copper Sands Inc. with meetings and information ahead of its acquisition of the former Villa Fatima property.
2. OV Dollars: The Chamber is responsible for activating and distributing \$7,500 in OV Dollars cards this fiscal year. This quarter the Chamber activated 10 cards totaling \$2,460. The Chamber provided a \$10 back to school incentive for residents and visitors who purchased \$100 OV Dollars from the Greater Oro Valley Chamber of Commerce. The Chamber’s total expense for the incentive was \$220.
3. Ribbon cuttings were held for Summit Hut and Great American Playhouse.
4. 9 Town officials took advantage of the free Chamber breakfasts, luncheons and mixers. Per the Financial Participation Agreement (FPA), the Town received a complimentary table of 10 at the Annual Chamber Meeting and eight (8) complimentary tables of 10 to the State of the Town Address & Luncheon.

The State of the Town Address & Luncheon had record-breaking attendance with over 600 elected officials and business leaders present.

5. 17 relocation packages were distributed in the first quarter.